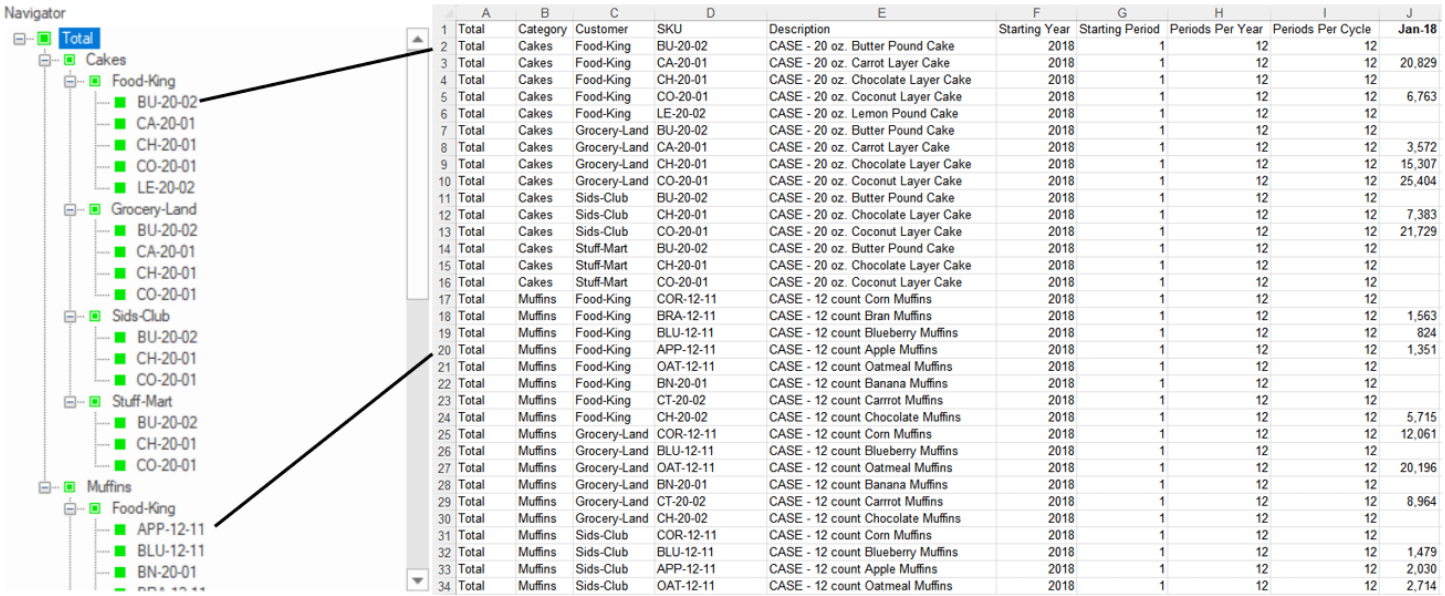
The Historic Data File

Data Considerations · https://www.forecastpro.com/documentation/forecast-pro-trac/data-considerations/the-historic-data-file/

Open *123 Bakery - Historic Data.xlsx* in Excel.



	A	B	C	D	E	F	G	H	I	J
1	Total	Category	Customer	SKU	Description	Starting Year	Starting Period	Periods Per Year	Periods Per Cycle	Jan-18
2	Total	Cakes	Food-King	BU-20-02	CASE - 20 oz. Butter Pound Cake	2018	1	12	12	
3	Total	Cakes	Food-King	CA-20-01	CASE - 20 oz. Carrot Layer Cake	2018	1	12	12	20,829
4	Total	Cakes	Food-King	CH-20-01	CASE - 20 oz. Chocolate Layer Cake	2018	1	12	12	
5	Total	Cakes	Food-King	CO-20-01	CASE - 20 oz. Coconut Layer Cake	2018	1	12	12	6,763
6	Total	Cakes	Food-King	LE-20-02	CASE - 20 oz. Lemon Pound Cake	2018	1	12	12	
7	Total	Cakes	Grocery-Land	BU-20-02	CASE - 20 oz. Butter Pound Cake	2018	1	12	12	
8	Total	Cakes	Grocery-Land	CA-20-01	CASE - 20 oz. Carrot Layer Cake	2018	1	12	12	3,572
9	Total	Cakes	Grocery-Land	CH-20-01	CASE - 20 oz. Chocolate Layer Cake	2018	1	12	12	15,307
10	Total	Cakes	Grocery-Land	CO-20-01	CASE - 20 oz. Coconut Layer Cake	2018	1	12	12	25,404
11	Total	Cakes	Sids-Club	BU-20-02	CASE - 20 oz. Butter Pound Cake	2018	1	12	12	
12	Total	Cakes	Sids-Club	CH-20-01	CASE - 20 oz. Chocolate Layer Cake	2018	1	12	12	7,383
13	Total	Cakes	Sids-Club	CO-20-01	CASE - 20 oz. Coconut Layer Cake	2018	1	12	12	21,729
14	Total	Cakes	Stuff-Mart	BU-20-02	CASE - 20 oz. Butter Pound Cake	2018	1	12	12	
15	Total	Cakes	Stuff-Mart	CH-20-01	CASE - 20 oz. Chocolate Layer Cake	2018	1	12	12	
16	Total	Cakes	Stuff-Mart	CO-20-01	CASE - 20 oz. Coconut Layer Cake	2018	1	12	12	
17	Total	Muffins	Food-King	COR-12-11	CASE - 12 count Corn Muffins	2018	1	12	12	
18	Total	Muffins	Food-King	BRA-12-11	CASE - 12 count Bran Muffins	2018	1	12	12	1,563
19	Total	Muffins	Food-King	BLU-12-11	CASE - 12 count Blueberry Muffins	2018	1	12	12	824
20	Total	Muffins	Food-King	APP-12-11	CASE - 12 count Apple Muffins	2018	1	12	12	1,351
21	Total	Muffins	Food-King	OAT-12-11	CASE - 12 count Oatmeal Muffins	2018	1	12	12	
22	Total	Muffins	Food-King	BN-20-01	CASE - 12 count Banana Muffins	2018	1	12	12	
23	Total	Muffins	Food-King	CT-20-02	CASE - 12 count Carrrot Muffins	2018	1	12	12	
24	Total	Muffins	Food-King	CH-20-02	CASE - 12 count Chocolate Muffins	2018	1	12	12	5,715
25	Total	Muffins	Grocery-Land	COR-12-11	CASE - 12 count Corn Muffins	2018	1	12	12	12,061
26	Total	Muffins	Grocery-Land	BLU-12-11	CASE - 12 count Blueberry Muffins	2018	1	12	12	
27	Total	Muffins	Grocery-Land	OAT-12-11	CASE - 12 count Oatmeal Muffins	2018	1	12	12	20,196
28	Total	Muffins	Grocery-Land	BN-20-01	CASE - 12 count Banana Muffins	2018	1	12	12	
29	Total	Muffins	Grocery-Land	CT-20-02	CASE - 12 count Carrrot Muffins	2018	1	12	12	8,964
30	Total	Muffins	Grocery-Land	CH-20-02	CASE - 12 count Chocolate Muffins	2018	1	12	12	
31	Total	Muffins	Sids-Club	COR-12-11	CASE - 12 count Corn Muffins	2018	1	12	12	
32	Total	Muffins	Sids-Club	BLU-12-11	CASE - 12 count Blueberry Muffins	2018	1	12	12	1,479
33	Total	Muffins	Sids-Club	APP-12-11	CASE - 12 count Apple Muffins	2018	1	12	12	2,030
34	Total	Muffins	Sids-Club	OAT-12-11	CASE - 12 count Oatmeal Muffins	2018	1	12	12	2,714

Note that the historic data is on the first worksheet of the Excel workbook. Forecast Pro assumes the data reside in the first (leftmost) worksheet unless an alternate sheet has been specified by naming it “BFSData”.

Row 1 of the worksheet is devoted to column headings. The keyword “description” *must* be used as the column heading for the description column. The other cells in row 1 are ignored by Forecast Pro. You can use them for titles, calendar information, etc.

Subsequent rows contain the data for each end item to be forecasted. Notice that group-level data is NOT included in the spreadsheet. The group-level data is created by Forecast Pro when you read in the end items.

The columns in *123 Bakery - Historic Data.xlsx* are structured as follows:

When Forecast Pro reads in a spreadsheet it uses the starting year, starting period and the presence of historic data to determine when each end item starts. Notice that *123 Bakery - Historic Data.xlsx* uses the same starting year and starting period for all end items and then uses blank cells to “pad” the end items that don’t start on January of 2018. This is not the only way you can establish the starting dates for each series but is the recommended way when using a spreadsheet.

In the next section we will explore some of the settings in Forecast Pro that pertain to reading in data. We will see that some of these settings control how blank cells and zeroes are interpreted, allowing you to set up your data in different ways. These settings can also control whether an item is active and will be forecasted or if it is discontinued and will not receive a forecast. There is a big difference between a product not being available (e.g., the product hasn’t launched yet or has been discontinued) and a product being available but having zero demand in a given period (e.g., the product was available—we didn’t sell any). Therefore, it is very important that you understand how Forecast Pro interprets blank cells and cells containing zeroes when setting up your data.