

### Forecast Pro Unlimited and Forecast Pro TRAC Product Training Workshops...Phoenix, AZ

**Forecast Pro Unlimited.....November 8-9, 2010**

**Forecast Pro TRAC**

**- for new users.....November 8-10, 2010**

**- for experienced Forecast Pro Unlimited users.....November 10, 2010**

#### Get hands-on with Forecast Pro!

Forecast Pro product training workshops are an excellent opportunity for new users looking to get a quick start, long-time users looking to sharpen their skills and even those who are just considering Forecast Pro. Manuals and tutorials are great, but nothing substitutes for hands-on training with experienced instructors who can answer all of your questions as they arise.



You will be provided with a computer loaded with Forecast Pro and guided hands-on through numerous forecasting problems while exploring all aspects of the software using real business data. With this enhanced understanding of the product, you will return to work armed with the skills and knowledge to get the most from Forecast Pro.

*"I found the use of real world examples to be very helpful as part of the learning process."*

**Phil Clamp  
Expedia**

*"The hands-on training was fun! I remember much more when I have to do something myself."*

**Keith Moore  
Furman Foods**

*"This is an excellent and 'easy to get your hands around' workshop. It is a must for anyone who uses Forecast Pro."*

**Bill Hamilton  
The Dixie Group**

#### By the end of the session you will know how to...

- ✓ Import your existing data quickly and easily
- ✓ Navigate effectively and efficiently through Forecast Pro
- ✓ Create accurate forecasts automatically
- ✓ Build and evaluate alternative forecasting models with confidence
- ✓ Leverage business knowledge by adding judgment to the forecasts
- ✓ Build multiple-level models to forecast complex hierarchies
- ✓ Detect and correct outliers that might need individual attention
- ✓ Incorporate promotions, holidays and other one-time occurrences into the forecasts
- ✓ Create dazzling reports and convincing presentations
- ✓ Integrate your forecasts smoothly with your other systems
- ✓ Use multiple units of measure, "shuffling" (on-the-fly hierarchy changes), exception reports and accuracy tracking (*Forecast Pro TRAC only*)
- ✓ And much more!

# REGISTRATION FORM

## FORECAST PRO UNLIMITED and FORECAST PRO TRAC PRODUCT TRAINING WORKSHOPS

**November 2010  
Phoenix, Arizona**

- November 8-9: Forecast Pro Unlimited Training.....\$995
- November 8-10: Forecast Pro TRAC Training for New Users\* .....\$1,395
- November 10: Forecast Pro TRAC Training for Experienced Forecast Pro Unlimited Users.....\$595

\*Forecast Pro TRAC is built on the Forecast Pro Unlimited framework. *Forecast Pro TRAC Training for New Users* consists of the two-day Forecast Pro Unlimited workshop followed by a one-day session teaching the advanced functionality found only in Forecast Pro TRAC.

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Company: \_\_\_\_\_

Address: \_\_\_\_\_

\_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

E-mail: \_\_\_\_\_

**Payment Method:**

- Check or Money Order attached
- Purchase Order (U.S. only)
- Visa      MasterCard      Amex

Card # \_\_\_\_\_

Expiration Date: \_\_\_\_\_

Signature: \_\_\_\_\_

**Registration:**

Please contact BFS to register. Class size is limited. Reservations are accepted on a first come, first served basis.

**Discount:**

Sign up 3 or more attendees *at the same time* and deduct \$100 per attendee.

**Cancellation Policy:**

The workshop is limited in size. If you must cancel please let us know as soon as possible. The registration fee is fully refundable on cancellations made 30 days prior to the start date. Registrants canceling 14-30 days prior are subject to a \$150 service charge. Registrants who fail to attend or cancel less than two weeks before the start date are liable for the entire fee. Personnel substitutions may be made at any time.

**Mail Form To:**

Business Forecast Systems, Inc.  
68 Leonard Street  
Belmont, MA 02478 USA

**Fax Form To:**

(617) 484-9219

**Or Call:**

(617) 484-5050

**E-Mail:**

info@forecastpro.com

**Web:**

www.forecastpro.com

*(Please fill out one form per attendee, copy if necessary)*



## Forecast Pro Unlimited and Forecast Pro TRAC Product Training Workshops

**Phoenix, Arizona • November 2010**

All workshops are held from 9:00am – 4:00pm

Breakfast is served daily starting at 8:00am

### Location:

**New Horizons AZ  
9200 East Pima Center Parkway  
Suite 160  
Scottsdale, AZ 85258  
PH: 480-736-9300**

### Airport:

**The New Horizons Phoenix is approximately 16 miles from the  
Phoenix Sky Harbor International Airport**

### Local Hotels:

Scottsdale Resort & Athletic Club  
8235 E. Indian Bend Rd., Scottsdale, Arizona, 85250  
(480)-344-0600 • [www.scottsdaleresortandathleticclub.com](http://www.scottsdaleresortandathleticclub.com)

Residence Inn Scottsdale Paradise Valley  
6040 N. Scottsdale Rd., Scottsdale, Arizona, 85253  
(480)-443-4869 • <http://cwp.marriott.com/phxrs/newhorizonsphx/>  
Free Shuttle to New Horizons

La Quinta Inn & Suites  
8888 E. Shea Blvd., Scottsdale, Arizona, 85260  
(480)-614-5300 • [www.lq.com](http://www.lq.com)  
Mention New Horizon and get 15% off all rooms

### Directions:

