

Introducing Forecast Pro TRAC



Powerful, Flexible, Cost-Effective

Forecast Pro TRAC is the newest member of the Forecast Pro software family and our most comprehensive product yet. Forecast Pro TRAC combines the tested and proven forecasting capabilities found in Forecast Pro Unlimited with an impressive set of tools for data visualization, data analysis and reporting.

With Forecast Pro TRAC, converting between different units of measure, altering the data hierarchy, generating exception reports, monitoring forecast accuracy, and working with other team members to establish the final numbers are all simple point-and-click operations.

With Forecast Pro TRAC you can...

✓ **Convert your forecasts to any unit of measure.** Forecast Pro TRAC allows you to view your data and forecasts in any unit of measure you wish. A simple drop-down menu lets you instantly convert between those units of measure that are important to your business—for instance dollars, units, cases, pounds, etc.

✓ **Rearrange your hierarchies.** With Forecast Pro TRAC's powerful "shuffling" capability, you can rearrange your hierarchy on-the-fly. Need to generate a report showing product-level forecasts broken out by customer and then create another report showing customer-level forecasts broken out by product? No problem!

✓ **Focus on the items that need attention.** With Forecast Pro TRAC's comprehensive exception reporting, you can automatically flag exceptions, saving you from manually reviewing every forecast. Exception reports allow you to analyze the forecasts you are currently working on as well as previously completed and archived forecasts.



✓ **Monitor your forecasting performance.** Forecast Pro TRAC maintains an archive of your previous forecasts (including the statistical forecast as well as the adjusted forecast) so you can compare forecasts vs. actuals. With just a quick glance at Forecast Pro TRAC's waterfall reports you can zero in on what's working and what isn't.

✓ **Consolidate your team's forecasts.** Forecast Pro TRAC allows you to break large forecasting projects into smaller pieces that can be worked on separately and then reassembled into consolidated forecasts. For example, if three demand planners are responsible for three different geographical areas they can work independently and once they've completed their work, the forecast can be consolidated for further review and manipulation.

Built on a Solid, Proven Foundation

Forecast Pro TRAC utilizes the same proven forecasting capabilities found in Forecast Pro Unlimited, the market-leading forecasting software trusted by thousands of forecasters worldwide.

Create accurate forecasts automatically

using Forecast Pro TRAC's Expert Selection mode which analyzes each item and selects the appropriate forecasting method. Alternately, if you want to specify the forecasting approach, you have a complete range of forecasting methods and diagnostic tools at your fingertips.

Add your judgment and collaborate with others

using Forecast Pro TRAC's override facility. You can adjust the statistical forecasts in a spreadsheet-like display which shows both the historical data and forecasted values. The customizable override rows and handy comment fields makes collaborating with colleagues and documenting your changes easy.

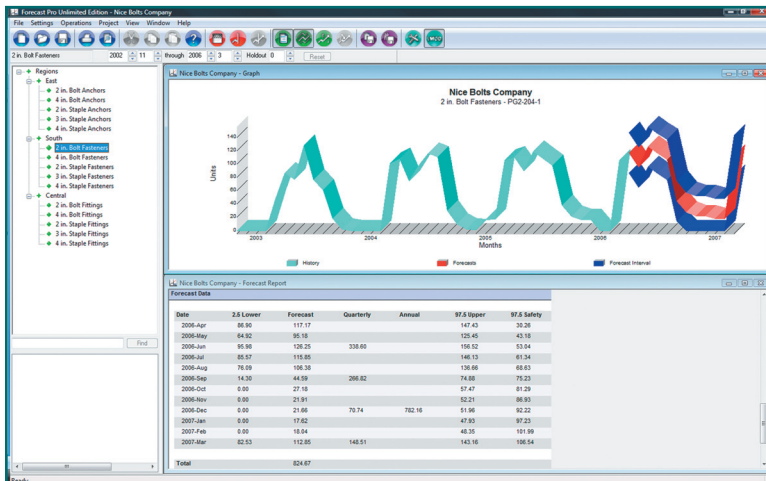
Make convincing presentations

with Forecast Pro TRAC's professionally-designed report formats or your own readily-customizable reports.

"Forecast Pro TRAC provides me with the same powerful Forecast Pro statistical models that I've come to rely on and adds the flexibility and functionality to allow me to support 100% of my process with one application. My reports, accuracy measurement, forecast overrides, and notes are all now in one comprehensive tool. What I need to be effective, nothing more, nothing less."

Eric Kapinos

**Director of Forecasting and Planning
Oberto Sausage Company**



"The new developments with Forecast Pro TRAC take our forecasting process to new levels. We now have the opportunity to have a fully integrated S&OP process using just one tool rather than many disparate ones. I'm looking forward to seeing the benefits that will accrue to our business from such a strategy."

Tony Johnson

**Operational Excellence
Cardinal Health Australia**

For More Information

For additional product information please visit www.forecastpro.com to download a Forecast Pro TRAC demo or contact BFS to schedule a live WebEx demonstration.

Business Forecast Systems, Inc.
68 Leonard Street
Belmont, MA 02478 USA
Phone: (617) 484-5050
Email: info@forecastpro.com

Forecast PRO
forecastpro.com

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